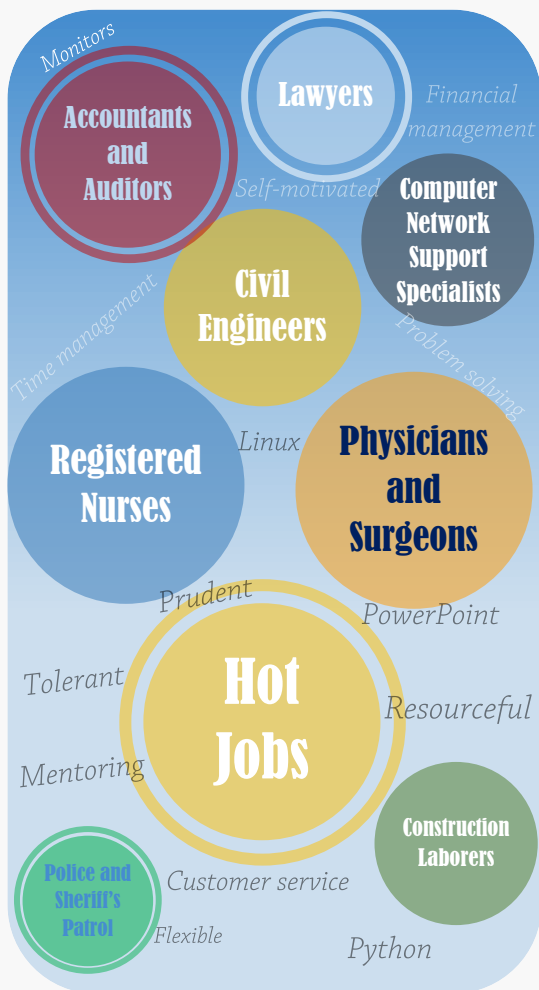
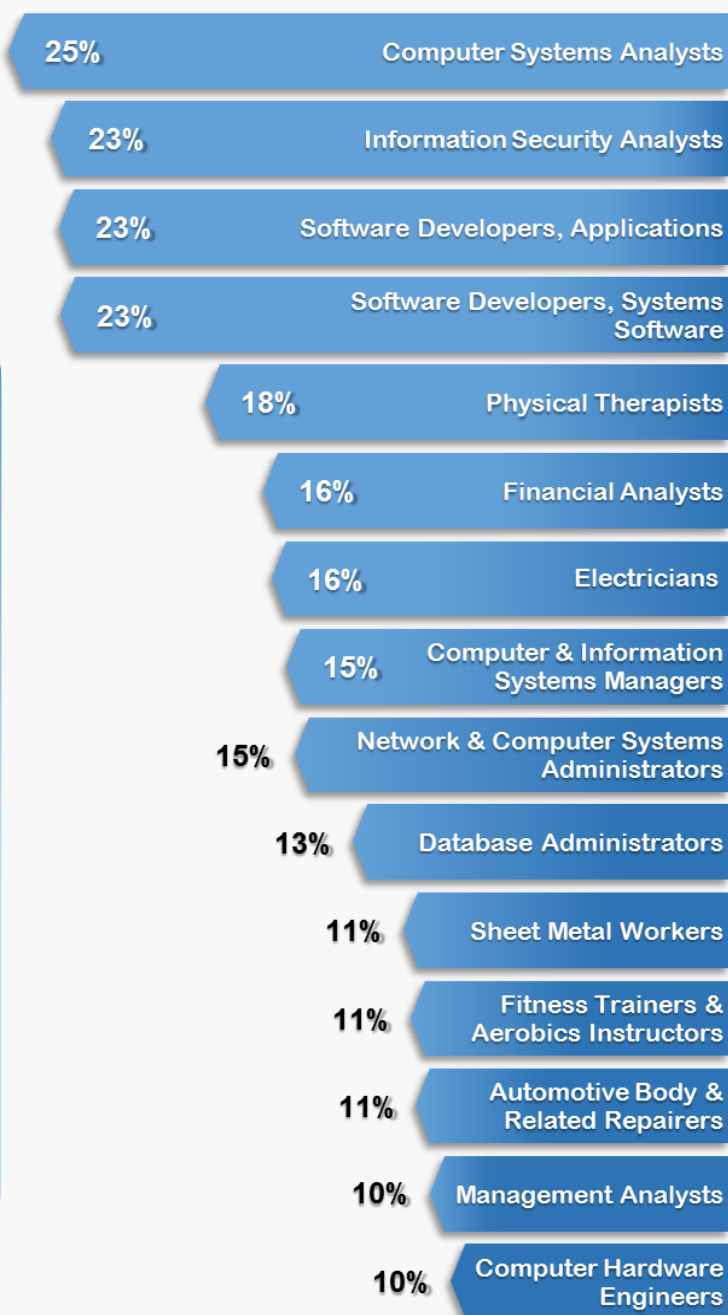


# Southern Maryland Workforce Region Occupational Outlook

Southern Maryland's Jobs Outlook



## Southern Maryland Workforce Region's Fastest Growing Occupations



## Occupations with the Most Total Openings



## Jobs with the Greatest Wage Growth Potential

Occupation	Wages		
	Entry	Experienced	Growth
Property, Real Estate, and Community Association Managers	\$27,041	\$91,209	237%
Fitness Trainers and Aerobics Instructors	\$24,598	\$76,941	213%
Public Relations Specialists	\$27,640	\$81,177	194%
Training and Development Specialists	\$21,772	\$62,557	187%
Bailiffs	\$31,200	\$88,925	185%
Cost Estimators	\$26,000	\$73,625	183%
Producers and Directors	\$50,558	\$142,598	182%
Protective Service Workers, All Other	\$21,029	\$57,880	175%
Zoologists and Wildlife Biologists	\$38,239	\$104,158	172%
Physician Assistants	\$39,417	\$105,200	167%
Sales Representatives, Wholesale and Mfg, Except Technical and Scientific Products	\$37,973	\$99,981	163%
General and Operations Managers	\$59,663	\$153,056	157%
Healthcare Practitioners and Technical Workers, All Other	\$27,138	\$68,803	154%
Automotive Body and Related Repairers	\$31,567	\$79,905	153%
Loan Officers	\$34,251	\$86,534	153%
Painters, Transportation Equipment	\$26,109	\$64,290	146%
Chief Executives	\$121,555	\$291,509	140%
Conservation Scientists	\$47,096	\$112,790	139%
Coaches and Scouts	\$21,771	\$51,487	136%
Market Research Analysts and Marketing Specialists	\$43,903	\$103,463	136%

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 \*All occupations have a base employment of at least 150 employees and wages at or above its areas' mean wage.  
 \*Fastest Growing Occupations use new openings to show growth  
 \*Occupations with the Most Total Openings use new and replacement openings

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 \*If wages for an entire category were below its areas' mean wage, then average wages were calculated within its category

## Top Jobs by Education Level

Doctoral or Professional		Total Openings	Mean Wages	Associates Degree		Total Openings	Mean Wages
Physicians and Surgeons, All Other		205	\$231,103	Electrical and Electronics Engineering Technicians		112	\$85,532
Lawyers		129	\$91,784	Computer Network Support Specialists		65	\$77,950
Physical Therapists		107	\$91,995				
Judicial Law Clerks		65	\$64,369				
Master's Degree		Total Openings	Mean Wages	High School or Equiv.		Total Openings	Mean Wages
Education Administrators, Elementary and Secondary School		107	\$105,455	Police and Sheriff's Patrol Officers		368	\$62,643
Educational, Guidance, School, and Vocational Counselors		104	\$62,747	Electricians		222	\$55,894
				First-Line Supervisors of Correctional Officers		153	\$73,755
Bachelor's Degree		Total Openings	Mean Wages	First-Line Supervisors of Mechanics, Installers, and Repairers		123	\$61,349
General and Operations Managers		615	\$121,925	Sales Representatives, Services, All Other		110	\$58,921
Managers, All Other		579	\$133,142	Insurance Sales Agents		88	\$60,926
Registered Nurses		541	\$67,463	First-Line Supervisors of Police and Detectives		85	\$86,860
Management Analysts		448	\$97,342	First-Line Supervisors of Construction Trades and Extraction Workers		80	\$71,151
Elementary School Teachers, Except Special Education		439	\$61,187	Inspectors, Testers, Sorters, Samplers, and Weighers		64	\$61,211
Secondary School Teachers, Except Special and Career/Technical Education		424	\$61,867	Property, Real Estate, and Community Association Managers		61	\$69,820
Accountants and Auditors		354	\$78,663	Claims Adjusters, Examiners, and Investigators		57	\$74,018
Computer Systems Analysts		305	\$88,483	Sales Reps., Wholesale and Manufacturing, Except Technical and Scientific Products		57	\$79,312
Software Developers, Systems Software		236	\$100,024	Food Service Managers		56	\$59,486
Business Operations Specialists, All Other		218	\$102,313				
Civil Engineers		206	\$80,656	Less than High School		Total Openings	Mean Wages
Software Developers, Applications		150	\$104,322	Retail Salespersons		1,332	\$25,745
Medical and Health Services Managers		137	\$114,926	Stock Clerks and Order Fillers		817	\$28,358
Computer Occupations, All Other		137	\$106,251	Construction Laborers		279	\$30,895
Network and Computer Systems Administrators		132	\$100,910	Laborers and Freight, Stock, and Material Movers, Hand		227	\$29,955
Electronics Engineers, Except Computer		117	\$119,861	Landscaping and Groundskeeping Workers		188	\$30,077
Human Resources Specialists		112	\$74,747	Home Health Aides		115	\$27,015
Computer and Information Systems Managers		108	\$137,173	Counter and Rental Clerks		113	\$28,565
Logisticians		107	\$102,023	Painters, Construction and Maintenance		95	\$37,477
Financial Managers		106	\$120,238	Cooks, Institution and Cafeteria		59	\$29,764
Purchasing Agents, Except Wholesale, Retail, and Farm Products		99	\$84,874	Taxi Drivers and Chauffeurs		47	\$28,161

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 The Office of Workforce Information and Performance Funding Information

